



Manage enrollment to
improve student diversity,
access and success

Derek DuBose ME '20 is the Associate Vice Chancellor of Enrollment at the University of Denver. Opportunities to mentor and serve students and their families drive his passion for enrollment management.

The online **Master of Education in Enrollment Management and Policy** (EMP online) program will prepare you to lead efforts in early outreach, recruitment, admission, enrollment, financial aid, orientation, student retention and strategic enrollment planning at colleges, universities and private preparatory schools, while remaining fully employed. The program is taught by some of the most respected enrollment leaders in the field and delivered in an interactive online format.

30
UNITS

21
MONTH TO
COMPLETE
(6 UNITS
PER SEMESTER)

Through the EMP online program, you will gain a deep understanding of enrollment policy and planning, including:

- Admission policy and practice
- Institutional positioning and branding
- Equity and diversity in admission and enrollment management
- Data management and institutional enrollment research
- Strategic finance and financial aid
- Institutional and student factors in student progress to graduation
- Organizational leadership
- Enrollment policy and planning

ONLINE LEARNING ENVIRONMENT

In the virtual classroom environment, you will interact with student colleagues and faculty both synchronously (classes occurring in real time) and asynchronously (projects that can be completed any time of day). Synchronous discussions occur in the learning management system's live classroom. Here, you will learn directly from our master faculty through interactive mini-lectures. The learning experience is bolstered by highly interactive, engaging and collaborative small-group discussions facilitated by faculty.

PROGRAM FACULTY



DON HOSSLER, PhD
Senior Scholar at the Center for Enrollment Research Policy and Practice at USC Rossier and Emeritus Professor of Educational Leadership and Policy Studies at Indiana University



JEROME LUCIDO, PhD
Professor of Research and Executive Director of the Center for Enrollment Research, Policy and Practice at USC Rossier



KEDRA ISHOP, PhD
Vice President for Enrollment Management at the University of Southern California



ART COLEMAN, JD
Co-founder and managing partner of EducationCounsel, LLC



DeANGELA BURNS-WALLACE, EdD
Secretary of Administration for the state of Kansas



ROBERT MASSA, PhD
Senior Vice President for Enrollment and Institution Planning at Drew University, former chief enrollment officer at Johns Hopkins University and Dickinson College and chief marketing officer at Lafayette College



PAUL DIEKEN, EdD
Senior Associate Director for Financial Aid at the University of Southern California



PHILIP BALLINGER, PhD
Former Associate Vice Provost for Enrollment and Undergraduate Admissions at the University of Washington

CAPSTONE

As a culmination of what you have learned in the program, you will prepare a five-year strategic enrollment management plan for the institution at which you are currently employed or a university or school selected with assistance from program faculty.

SAMPLE COURSES

- Admission Policy and Practice
- Role of Diversity in Admissions and Enrollment Management
- Financial Aid and Finance in Enrollment Management
- Equity and Diversity in Admissions and Enrollment Management
- Research, Planning and Accountability
- Institutional Positioning and Branding
- Enhancing Student Retention
- Capstone

TUITION

Tuition for 2020–21 is \$1,995 per unit.

SCHOLARSHIP SUPPORT

You will automatically be considered for scholarships ranging from \$10,000–\$20,000. There is no need submit a separate application. Recipients are selected based on academic achievement, leadership experience and dedication to the field of education. Applicants who complete an application by rounds one or two will receive primary consideration.

APPLICATION CHECKLIST

- Online application
- Transcripts for application review from each postsecondary institution attended
- Official transcripts from each postsecondary institution attended
- Résumé/CV
- Personal statement
- Two letters of recommendation
- International applicants only:* TOEFL or IELTS scores
- \$90 nonrefundable application fee
- Timed writing assessment

APPLICATION DEADLINES

	APPLICATION DEADLINE	NOTIFICATION DATE
Round 1*	November 1, 2020	January 8, 2021
Round 2*	January 15, 2021	February 26, 2021
Round 3	March 15, 2021	April 19, 2021

*scholarship priority deadlines

What sets the USC Rossier EMP online program apart?

FOCUSED MASTER'S PROGRAM: Become one of few professionals in the marketplace with formal expertise and a degree in enrollment management and policy.

FLEXIBILITY FOR BUSY PROFESSIONALS: Remain fully employed while taking online coursework at a pace of two courses per semester.

BEST-IN-THE-FIELD FACULTY: Study with nationally renowned faculty who bring experience and deep connections across the full spectrum of enrollment management in education.

RESEARCH TO POLICY AND PRACTICE MODEL: Learn firsthand from research and policy work conducted at the USC Rossier Center for Enrollment Research, Policy and Practice and other key centers of higher learning.

EMPHASIS ON EQUITY AND ACCESS: Learn how to affect change that breaks down barriers, promotes entry and facilitates progress in education.

PRACTICAL EXPERIENCE: Create a five-year strategic enrollment management plan for your own institution or one selected with assistance from program faculty.

UNPARALLELED NETWORK: Join USC's renowned Trojan Alumni Network of academic leaders at notable educational institutions.

YOUR MISSION AND OUR MISSION ALIGNED

The USC Rossier School of Education prepares leaders to advance educational equity in urban settings and beyond. Ranked as one of the nation's premier education schools by *U.S. News & World Report*, USC Rossier draws on innovative thinking and collaborative research to improve learning opportunities and outcomes, address disparities, challenge inequitable systems of power and solve the most intractable problems in education.

LEARN MORE USC ROSSIER OFFICE OF ADMISSION AND SCHOLARSHIPS

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